

# Civil Litigation Day

The Winchester Royal Hotel, St Peter St, Winchester SO23 8BS Price: £15 plus VAT

College Chambers would like to invite you to our Civil Litigation Day which is being held for the first time at the prestigious Winchester Royal Hotel on 4 December 2018. The day will offer a relaxed environment with speakers addressing an array of interesting topics, drawing on their own practice and experience. The day will be the perfect opportunity to meet members of our expanding civil litigation team. More importantly, a buffet lunch, tea and coffee are all included!

Date: 4 December 2018

Talks will include:

#### Derek Marshall: Mediation Advocacy and The Art of Persuasion

This talk will consider

- Is the case suitable for mediation
- Thinking fast and slow and the importance of knowing the difference
- The psychology of mediation -

What do the parties think?

How do they feel?

- The art of seduction (or how to get a cat to swallow a worming tablet)
- Dealing with offers and counter-offers or fishing in rough waters
- Managing setbacks games played in mediation including by the Mediator
- Brinkmanship and deciding whether to walk out
- Whether (and if so how to) request a mediator's proposal.
- · Closing the Deal

#### Carol Davies: "Serving the claim form: don't if you dare"

Carol will consider the problems that may arise when service of the claim form is held off in the hope that the disputes can be resolved by alternative dispute resolution. The session will consider what applications should be made, what pitfalls to avoid and what extensions the parties can agree to avoid the premature end of the claim.

#### **Elizabeth Bowden: Neighbour Disputes**

Elizabeth will look at two areas of neighbour disputes:

- Trees and hedges
- Encroaching tree roots

Elizabeth will consider the current case law and what can be done to ensure a client's claim is as strong as possible.

#### Daniel Piddington: "Unjust Enrichment: The Sword in the Stone?

Daniel will discuss the practical application of this often forgotten restitutionary remedy, including a review of the core elements to a claim and a review of recent authorities.

### **Edward Hurley: Costs**

A look at common pitfalls of schedules and the high price of bad behaviour: recent cases and practical advice

## Amy Oke: The importance and flexibility of CPR 3.9

Amy will be providing an overview of recent case-law in relation to CPR 3.9 Relief from sanctions which will consider the flexibility and importance of the Denton principles.

More information about our team can be found on our website or by contacting the clerks at <a href="marketing@college-chambers.co.uk">marketing@college-chambers.co.uk</a> or 02380 230338.

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Any dietary requirements:
I enclose a cheque for £18 (inc VAT) per person, total
All cheques are to be made payable to 'College Chambers'

If you would like to pay by bank transfer please use the details below with your name and firm as a reference.

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Please sending your booking form to:

College Chambers 19 Carlton Crescent Southampton SO15 2ET

Or via e-mail to marketing@college-chambers.co.uk